ETF taxation report for investors 2019

Mainland China

Commissioned by:

HKEX

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Introduction

Exchange Traded Funds (ETFs) continue to gain popularity by investors as an efficient mechanism to gain a broad array of desired market access. Whilst return on investment (ROI) is a key priority, costs play an important role in maximizing ROI. One significant yet lesser understood cost with investing in ETFs is taxation. This is especially true for any cross-border investment which are normally subject to multiple instances of taxation.

In this report we will examine the impact of different types of ETFs on Mainland China based investor returns across key markets, ETF types and domiciles.

Multiple instances of taxation on ETFs

An investor's ETF returns can generally be subject to tax at three levels:

Investment

- Withholding tax (WHT) on interests, dividends and capital gains
- Stamp duty/transaction taxes on investments

ETF

- ► Taxation of the fund (if any)
- ► WHT on distributions by the fund

Investor

- ► Taxation of the investor
 - Tax on income, capital gains, estate tax, etc.
 - ► Dependent on investor profile
- ► Availability of foreign tax credits

The extent of tax costs will vary widely depending on:

- Domicile of the investor
- 2 Domicile and type of ETF*
- 3 Jurisdiction of the underlying portfolio investments
- * Especially important because this should have an impact on the following:
- ► The applicable WHT rate at both the investment and investor levels
- ► The applicable taxes at the fund level
- ► Access to any available tax treaty benefits

Types of ETFs compared

Common forms of ETFs compared in this report include the following:

- ► Hong Kong domiciled fund, listed on the HKEX
- ► Irish Collective Asset-management Vehicle (ICAV) authorized as an Undertaking for Collective Investment in Transferable Securities (UCIT)
- Luxembourg Société d'Investissement à Capital Variable (SICAV)/Société d'Investissement à Capital Fixe (SICAF)
- ► US Regulated Investment Company (RIC)

Basis of analysis

- 1. General in nature
- 2. Only consider the impact of tax on dividend and interest income $% \left(1\right) =\left(1\right) \left(1\right)$
- 3. Also important to consider the impact of tax on exit giving rise to capital gains and the availability of foreign tax credits
- 4. Regulatory restrictions may exist preventing Mainland China corporate investors investing into certain types of ETFs. Investors should seek separate legal and regulatory advice in this regard as the analysis in this report is focused solely on the potential tax implications of investing into different types of ETFs.

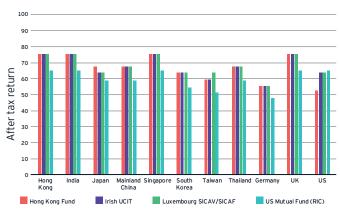
Assumptions

- ► The US ETF will qualify as a RIC for the relevant year and satisfy the relevant annual distribution requirements such that it should not be subject to US federal income tax on its investment company taxable income distributed to stockholders
- ► The Irish UCIT's principal class of shares is substantially and regularly traded on a recognized stock exchange
- All funds are eligible to enjoy the portfolio interest exemption in the US
- All the ETFs are beneficial owners of the relevant income and therefore entitled to treaty benefits accordingly
- All investors are institutional corporate investors and tax residents in Mainland China**
- ** Ultimately, the ability to claim treaty benefits by Mainland China investor or the ETF will depend on their individual facts and circumstances, e.g., whether they can demonstrate to the local tax authority that they are the beneficial owners of such income. These requirements should be assessed in detail.

Mainland China investor after tax returns compared

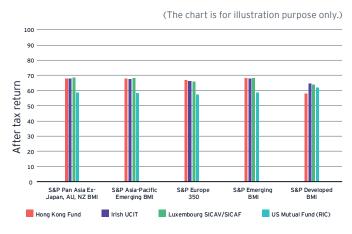
Figure 1. Dividends from equities

(The chart is for illustration purpose only.)



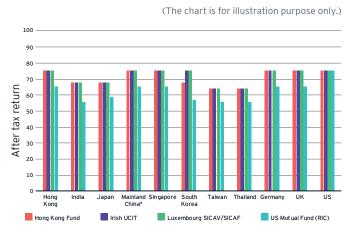
The German dividend withholding tax rate reflected above is the statutory withholding tax rate at source, i.e., 26.4%. A better outcome may be achieved where tax treaty relief can be availed.

Figure 2. Dividends from indices



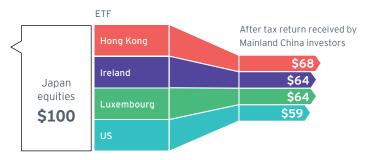
Based on index constituents' jurisdiction domicile as of 31 December 2018

Figure 3. Interest from corporate bonds



* Non-resident institutional investors are temporarily exempt from WHT with respect to interest income derived from Mainland China corporate bonds (up to 6 November 2021).

Illustrative diagram for Japan equities (Figure 1)



By investing in Japan equities through a Hong Kong Fund, Mainland China investors would receive 68% after tax return for dividends versus 59% using an US Mutual Fund.

Key findings

In general, Hong Kong ETFs offer a tax efficient mechanism for Mainland China investors to access popular overseas markets. When investing into US securities, certain other platforms could be more tax efficient.

Conclusion

Hong Kong domiciled ETFs have traditionally been recognized for their unique access to the domestic market of Mainland China. However, with the HKEX now carrying over 130 ETFs1 representing a wide range of global markets, investors now have an enhanced ability to use Hong Kong ETFs to achieve their desired market exposures.

Furthermore, Hong Kong's expanding treaty network and domestic tax rules offer significant benefits for Mainland China based investors seeking to invest via Hong Kong ETFs to gain exposure to other Asian and global markets.

Mainland China investors should however be aware of the potential costs of investing into certain markets through a Hong Kong domiciled fund, such as the US.

1. Source: HKEX official webpage (March 2019)

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